Ryan Kessler Ryan@RyanTKessler.com 949-232-8636

Experience

Sierra Repertory Theatre | Development Director 2019-present

Responsible for non-profit fundraising and grant writing

- Raised 150% of funding projections in first six months
- Rebuilt private donation income streams to 2x from prior years
- Secured organization's first government funding in five years

Modern Asian Kitchen | Operations Manager 2018 - 2019

In charge of all phases of restaurant management

- Managed catering contracts with large corporate offices including Boeing, Capital One, Wells Fargo, TDAmeritrade
- Maintained food quality standards
- Trained new personnel
- POS maintenance and support + analytics development

Starbucks Coffee Company | Shift Supervisor, Coffee Master 2015-2018

Managed employees and in-store operations

- Maintained internal quality standards
- Trained staff for high-volume production at largest locations
- Developed educational content for product lines

Ninjatune North America | Marketing Analyst 2014 - 2015

College internship learning management and marketing skills at digital media company

- Analyzed data on multiple digital media release campaigns
- Coordinated communication between distribution hubs

Skills and Software

- Employee and Business Management
- Grant Writing
- Technical Writing
- Sound Engineering and Editing
- Digital Media Production
- Copywriting/Copyediting
- Training and Education
- Database Implementation

- Vendor Relations
- Troubleshooting
- Social Media
- Ableton sound editing software
- MS Office: Word, Excel. Access, etc.
- WordPress
- Salesforce

Education

University of Redlands | Bachelor of Arts Graduated with Interdisciplinary Honors 2015

- Double Major: Critical Theory and Audio Technology
- Scholar, Johnston Center for Integrative Studies
- Recipient, *Vahe Proudian Interdisciplinary Honors* (awarded to two students out of 700)

Saddleback College | Entrepreneurial Skills Certificate graduated 2011

- Certification in small business administration and finance
- Began earning college credit via night classes at age 16